



# ICE NAVIGATION & CHARTERING

SEMINAR

BIMCO House, Copenhagen  
16 October 2019

 **BIMCO TRAINING**

## Programme

09:00-09:30 *Registration & coffee*

### Getting the basics right

09:30-10:30 **Introduction to sea ice and ice charts:**

- What is sea ice, and why do scientists study it?
- interpreting ice charts – What do the charts tell us and how can the information support commercial decisions?
- the Egg Code.

10:30-10:50 *Break*

10:50-12:15 **Ice navigation:**

- ice classification of ships
- the Polar Code
- IMO guidelines for ships operating in Arctic ice-covered waters.

12:15-13:00 *Lunch*

### Liabilities & insurance

13:00-14:15 **Insurance overview:**

- types of insurance cover for ice navigation.
- getting trading areas and exclusions right
- due diligence:
  - technical compliance – ice class, ice pilots, navigational challenges
  - technical preparedness – availability of spare parts onboard?
  - crew preparedness – experience with winter navigation?
- Additional insurance cover required? What are the options and limitations?
- taking qualified decisions by preparing an overview of insurance terms and possible limitations in the cover.

14:15-14:35 *Break*

### Commercial aspects

14:35-15:15 **Chartering checklist and workshop**

- examples to learn from – charter party enquiries handled by BIMCO Support and Advice on ice related issues
- overview of available ice clauses for voyage and time chartering – How do they work? The session covers both BIMCO approved clauses, as well as other clauses encountered in the market
- workshop for all participants on a charter party dispute, incorporating the topics discussed during the day.

## Venue

### BIMCO House, Copenhagen, Denmark

Bagtsvaerdvej 161  
2880 Bagsvaerd  
Denmark

## Speakers



### Bjørn Kay

Bjørn has been employed by Marstal Maritime Academy ([www.marnav.dk](http://www.marnav.dk)) since 1995 as a simulator instructor and course instructor. Now he is the head of the maritime simulation department. Together with their partner, "Greenland Maritime Center (<https://maritim.gl/da/>)", which is responsible for the maritime education in Greenland, he conducts courses for them in Denmark working closely together. Bjørn is also master mariner, ice instructor, ice advisor, and member of the International Ice Charting Group Task Team 8



### Lena Holm Saxtoft

Lena is Assistant Vice President, Claims, Skuld Copenhagen. She grew up in the capital of Greenland, Nuuk, where she attended school until 18, then she moved to Denmark to study law. She spent summers at a law firm in Nuuk, where she spent weekends fishing and hunting. Maritime law caught Lena's interest and she joined Skuld as a legal assistant. Skuld is a maritime insurance provider and its largest line of business is P&I, an insurance cover which protects their members against third party losses and liabilities. Skuld has an interest in the Arctic region and has a group of people located in various offices monitoring the developments on the Arctic trading areas. Lena has an interest in protecting the pristine areas where she comes from. She combines this with her interest in the maritime business, especially how maritime casualties occur, and how they are handled.



### Merete Lund Greisen

Merete Lund Greisen is Head of Support & Advice and has been with BIMCO since April 2013 and is responsible for advising and guiding BIMCO members on contractual issues and disputes. This involves recommending the right charter party forms, commenting on terms and clauses agreed (and to be agreed), interpretation and construction of charter parties and clauses. In addition to many years of relevant experience from the chartering departments of shipowners/operators, her background also gives her a cargo owner's point of view in all chartering aspects.

## Organiser



### Peter Grube

Peter Grube is Head of Training, responsible for developing and delivering BIMCO courses and seminars world-wide. He joined BIMCO's Support & Advice in 1990 and was later appointed Marketing & Sales Director. Prior to joining BIMCO he worked at a shipowning office in Copenhagen, as well as a sale & purchase broker in Greece.

Peter Grube is a graduate from the Danish School for International Marketing & Export and is a Chartered Shipbroker (FICS). He holds a Master's in Education and Learning from Roskilde University (RUC).

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