



CHECK BEFORE FIXING

LINER TERMS & BILLS OF LADING WORKSHOP

Houston
13 April 2023

 **BIMCO TRAINING**

Morning sessions:

- 09:00-10:30 Working with booking notes:**
- **CONLINEBOOKING 2000:** no problem if used as intended – in the liner trade!
 - working with booking notes outside the liner trade; what to look out for
 - **CONLINEBILL 2000** is the compulsory B/L (unless changed!)
 - fixing cargoes on booking notes “otherwise as per GENCON”; the problems and what to look out for
 - recommendations when moving over from using CONLINEBOOKING to HEAVYLIFTVOY.

10:30-10:45 *Break*

- 10:45-12:30 Working with “liner terms” and voyage chartering:**
- decoding the alphabet soup: FIO, FILO, FLT, FIOS, FIOT, FIOT
 - the consequences of accepting “liner terms” when the expression has different implications and financial consequences at different ports and in different trades
 - laytime and demurrage under liner terms – who bears the risk of delay and congestion?
 - liner terms in the project and heavylift segments – war stories and case studies to learn from.

12:30-13:15 *Lunch*

Afternoon sessions:

- 13:15-14:00 LOI’s – “we all (have to) do it.....”:**
- enforceable or unenforceable? (it depends!)
 - clean B/L’s – (when they are not)
 - change of destination/deviation
 - in lieu of providing B/LL under cargo sale contracts
 - releasing clean or ante-dated B/LL
 - switch B/LL
 - co-mingling.

14:00-14:30 *Break*

- 14:30-15:30 Combined and through transport bills of lading:**
- special advice for freight forwarders and NVOCCs! Making references to letters of credit, sales contracts and the like in the bill of lading may short-circuit owners’ right to limit liability
 - working with COMBICONBILL 2016 or MULTIDOC 2016; some guidelines and recommendations for working with both forms
 - Electronic FIATA Multimodal Bill of Lading.

15:30-16:30 Bills of lading case study on LOI’s

16:30-17:00 Wrap up, recap and questions

Venue

BIMCO Office, Houston

12848 Queensbury Lane
Suite 208
Houston 77024, United States

Organiser



Thomas Damsgaard

Thomas is Regional Manager for BIMCO in the Americas, where his responsibilities encompass member interest, industry engagement including new memberships for the Americas and taking care of the office.

Thomas started an exciting shipping career in 1990 and has earned his stripes in a succession of increasingly challenging roles within senior management and leadership for maritime market leaders. He has led several maritime start-ups and turnarounds and acted as an external advisor on leadership, strategy and optimization to global maritime, logistics and PE organizations. He has served on professional boards within shipping and logistics.

An active member of the Houston community, he fills leading roles including for the Houston Maritime Arbitrators Association, Advisory Board at University of Houston; he co-founded the Danish American Chamber of Commerce and a non-profit maritime scholarship fundraiser.

Thomas holds an MBA in Shipping & Logistics (Blue MBA) from Copenhagen Business School.

Speakers





For more information, please contact:

Bagsvaerdvej 161, DK-2880 Bagsvaerd, Denmark

Tel: +45 4436 6832

Email: training@bimco.org

Web: www.bimco.org/training

Come talk to BIMCO:

www.bimco.org/events

Follow us!



Twitter
@BIMCONews



LinkedIn
[company/bimco](https://www.linkedin.com/company/bimco)