

The **Voyage Charters Masterclass Online** is a series of 10 online sessions delivered over 5 days. Each day will run for 120 minutes with a short break in between. The course will highlight key VC issues, presents ways for parties to allocate risks and gives an overview of the relevant legal principles.

Starting hours (for all sessions):

09:00 Montréal (EDT)
14:00 London (GMT)
15:00 Copenhagen (CET)
16:00 Athens (EET)
18:00 Dubai (GST)
22:00 Hong Kong/Singapore (HKT/SGT)

| Session | Session | Topic |
|---------------------------------------|-------------------|--|
| <i>Monday, 04 January 2021</i> | Session 1 | Formation and terms of the charter: the binding agreement, the parties, “subjects”, terms, and law governing the contract. |
| | Session 2 | Choosing the C/P: the sale contract and its interaction with the C/P, insurance and third parties. |
| <i>Tuesday, 05 January 2021</i> | Session 3 | Choosing the right vessel: seaworthiness and misdescription; qualifications in the C/P; “without guarantee” and “about”. |
| | Session 4 | Making the puzzle fit together: fixing the vessel, ETAs and the obligation to arrive within the “laycan”. The right (or possibility) to navigate, deviate and port rotation. |
| <i>Wednesday, 06 January 2021</i> | Session 5 | The cargo: NOR and cargo operations; unsafe ports, dangerous cargoes; the rights and obligations of owners and charterers. |
| | Session 6 | Bills of lading: the 3 functions and the duties under the B/L. |
| <i>Thursday, 07 January 2021</i> | Session 7 | It is all about the money: freight, laytime and demurrage. |
| | Session 8 | Problems in commercial performance: cancellation/frustration, breach of contract and remedies to get paid - arrest and liens. |
| <i>Friday, 08 January 2021</i> | Session 9 | Problems in operational performance: LOIs, damaged cargo, damages to the vessel, general average. |
| | Session 10 | Dispute resolution: arbitration, litigation, security, injunctions, mediation and why can't we all be friends? |

Expert speakers:



Haris Zografakis

Haris is a partner at Stephenson Harwood, London and heads the firm's commodities practice. Over the course of twenty-five years he has dealt with all aspects of shipping and international maritime trade. He has lectured in four continents, including events organised by BIMCO, universities, as well as the International Maritime Organization and others, and has also been on the editorial board of the Shipping and Transport Law Journal. He is singled out by both main legal directories: Chambers has described him as a "solid and tenacious litigator" (Chambers UK 2007) and "a supreme tactician"

(Chambers UK 2020), while he was inducted by Legal 500 to the 2018 Legal 500 Hall of fame as a result of his continued recognition by the directory. Haris has done Training with BIMCO since 2003 and is known with our participants for his practical and straight forward teaching style.



Mike Phillips

Mike is a partner in Stephenson Harwood's marine and international trade practice. He specialises in shipping, carriage of goods, contentious ship finance disputes and ship and offshore vessel construction. Mike's clients include banks, shipowners, traders and P&I clubs/insurers.

Described by The Legal 500 UK in 2019 as "Outstanding", Mike acts for some of the world's largest and most well-known shipowners. He has experience of dealing with a wide range of matters from cargo claims and off-hire disputes to groundings and vessel fires. On the contentious ship finance side, Mike represents leading ship finance banks in a wide array of disputes arising from both pre and post-delivery finance. Mike has done Training with BIMCO since 2015 and is known with our audience for making issues, which are legally and commercially complicated, workable.



Cristan Evans

Cristan is a partner at Stephenson Harwood LLP and specialises in the resolution of shipping and trade disputes. He provides practical, commercial advice with the aim of resolving the most complex disputes in an efficient and cost-effective manner.

Cristan acts for shipowners, charterers, cargo interests and their insurers in disputes arising under charterparties, bills of lading and contracts of affreightment. He has acted in Court proceedings and in arbitrations conducted under the LMAA, UNCITRAL, LCIA,

FOSFA and GAFTA rules.

An experienced commodities lawyer, Cristan also acts in sale contract disputes for buyers and sellers involving commodities such as petroleum products, coal, vegetable oils/oil seeds and biofuels.

Facilitator:



Peter Grube

Peter is Head of Training, responsible for developing and delivering BIMCO courses and seminars world-wide. He joined BIMCO's Support & Advice in 1990 and was later appointed Marketing & Sales Director. Prior to joining BIMCO he worked at a shipowning office in Copenhagen, as well as a sale & purchase broker in Greece. Peter Grube is a graduate from the Danish School for International Marketing & Export and is a Chartered Shipbroker (FICS). He holds a Master's in Education and Learning from Roskilde University (RUC).