

BIMCO

SUPPLYTIME

SEMINAR

Singapore
10-11 September 2020

BIMCO TRAINING

Day 1

- 09:00-09:30 Introduction to BIMCO**
- 09:30-10:30 Commercial/practical introduction to SUPPLYTIME 2005 and 2017:**
- What is SUPPLYTIME?
 - How does the form work?
 - Is it really owner friendly?
 - key clauses and changes in SUPPLYTIME 2017.
- 10:30-10:45 Break**
- 10:45-11:45 Commercial/practical introduction to SUPPLYTIME 2005 and 2017 (continued)**
- 11:45-12:45 Delivery/redelivery:**
- the period of the charter
 - extensions – agreed and automatic
 - parties obligations on delivery
 - late delivery – consequences
 - parties obligations on redelivery.
- 12:45-13:45 Lunch**
- 13:45-14:30 Condition, maintenance and removal of equipment:**
- Annex A – vessel specification
 - "about", "approximately", "without guarantee"
 - due diligence – when is enough, enough?
 - maintenance days.
- 14:30-15:30 Knock for knock:**
- consequential loss
 - gross negligence and wilful misconduct
 - fraud
 - repudiatory breach.
- 15:30-15:45 Break**
- 15:45-17:00 Case study 1**

Day 2

- 09:00-10:30 Employment and operations:**
- employment, salvage, etc.
 - bunkers
 - unsafe ports, war risks, ice and fever.
- 10:30-10:45 Break**
- 10:45-11:30 Hire and payment**
- offhire
 - not paid?
 - interest
 - payment period
 - suspension of service
 - termination and withdrawal
 - enforcement.
- 11:30-12:30 Termination and liens:**
- early termination for fault
 - early termination for convenience
 - liens.
- 12:30-13:30 Lunch**
- 13:30-14:30 Specialist operations annexes**
- 14:30-14:45 Break**
- 14:45-16:30 Case study 2**

Venue

Where will the course be held?

The course venue will be confirmed approximately 8 weeks before the start of the course so we can find a suitable venue for the number of participants.

Speakers



Ian Perrott

Ian Perrott began his shipping career in 1976 as a boarding clerk with G.C. Fox & Co. in Falmouth. In 1979 he joined the Royal Navy as a Seaman Officer. After leaving the RN in 1982 he joined Stewart Offshore Services in Greenwich as an offshore broker and was transferred to their Aberdeen office in 1983 until 1987 when he joined The Maersk Co Ltd's as Assistant Manager for their OSV fleet. In 1990 he moved to Sealion Shipping Ltd as the Chartering Manager for their varied OSV fleet and was appointed to the Board in 2004 becoming the Commercial Director for the company. In 2009, he relocated to Hamburg and joined E.R Offshore GmbH as its Managing Director. Returning to the UK in 2015, he is now an Independent OSV Consultant working with a wide variety of companies and organisations involved in the Marine and Offshore support vessel industry.



Tony Concagh

For more than 20 years, Tony Concagh has been a premier legal advisor to the offshore energy industry and has represented many of its best known companies. A partner at Stephenson Harwood LLP since 2002, he has been described by his clients in legal directories as "tough and commercial", "through and capable" and "a true offshore specialist". He has acted for his clients around the world in many high profile disputes (both in the English High Court and in commercial arbitrations) including a \$500 million drilling rig dispute, which was the largest ever LMAA arbitration by value.

He regularly advises on problems and disputes relating to specialist vessels including OSVs, SSVs, DSVs and CSVs, HLVs, and drilling units. As a result he has unmatched experience with the BIMCO suit of offshore forms. In 2019, he represented the successful owners in the first reported case on SUPPLYTIME 2017, *Atlantic Marine and Aviation LLP vs Boskalis Offshore*. This established the basis on which an owner has the immediate right to payment of an undisputed invoice without set off. The decision has implications for payment terms in all forms of contracts on English law.

In recent years he has been instrumental in the development of handling disputes in the offshore renewables industry. Most recently he and his team advised on schedule delays and cost increases on a £2.3 billion wind farm project. In 2017 he launched a successful judicial review in the English High Court on behalf of an EPIC contractor against the UK government's work permitting policy for non EEA specialist crew constructing wind farms in UK waters.

He has been invited to speak by BIMCO at workshops and presentations worldwide since 2008.

Speakers *(continued)*



Paul Dean

Paul is Global Head of Shipping at HFW managing 200 specialist shipping lawyers across a worldwide network of 20 offices. Paul specialises in offshore and marine, focusing mainly on charter parties, bills of lading, shipbuilding, rig disputes, collisions, fire and explosion, salvage, general average, groundings, total loss, towage, seismic and limitation.

He regularly speaks at and chairs offshore vessel conferences and has been on the BIMCO panel for their "Using SUPPLYTIME" course for over 10 years, the review committee for the SUPPLYTIME 2005 revision and on the drafting committee for BIMCO's new standard form Offshore Dismantling Services Agreement DISMANTLECON. Experience gained working for an International Group P&I club specialising in offshore vessels, enables Paul to combine practical understanding with the legal role.

Paul is identified in the Legal Directories as one of the leading individuals in his fields and in 2019 was elected by Lloyd's List as one of the top 10 maritime lawyers and one of the 100 most influential people in the maritime industry.

Paul has also contributed to the two most recent editions of "The Law Of Tug and Tow and Offshore Contracts" by Simon Rainey Q.C. – "...Paul Dean of HFW, one of the leading and busiest practitioners in the field of offshore contracts and a veritable guru on the topic of the BIMCO forms, particularly "SUPPLYTIME", who as before very kindly gave me the benefit of his great experience and practical insights and with whom once again I have had the great good fortune to work on a host of tricky problems on the various BIMCO forms"

Organiser



Maite Bolivar Klarup

Maite is General Manager, Singapore and joined BIMCO in 2016. Her main role is to provide information and advice to members on a variety of key issues – from piracy to bunker quality and navigational safety. Maite is also responsible for establishing and maintaining relationships with all relevant maritime governmental and inter-governmental authorities in the region and to create awareness of all of BIMCO's activities and benefits for potential members. She has more than 17 years of international maritime experience from Southeast Asia, Europe, North and Latin America. She holds an Executive Master of International Business Administration in Shipping and Logistics from Copenhagen Business School.



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