The Lebanese Shipping Association

<u>P-1</u>

TARIFF OF AGENCY FEES AND CHARGES OF SHIPPING AGENTS IN THE PORT OF BEIRUT

This tariff is applicable as from April 2nd, 1994. This tariff cancels and replaces the previous tariffs.

I - FEES

a) For Formalities and Services to the Ship:

Cargo Ships:

Vessels up to 2000 GRT	US\$ 500 (USD Five Hundred)
from 2001 to 4000 GRT	US\$ 750 (USD Seven Hundred & Fifty)
from 4001 to 6000 GRT	US\$ 1,000 (USD One Thousand)
from 6001 to 8000 GRT	US\$ 1,250 (USD One Thousand Two Hundred and Fifty)
from 8001 to 10000 GRT	US\$ 1,500 (USD One Thousand Five Hundred)
above 10000 GRT	US\$ 1,800 (USD One Thousand Eight Hundred)

Passenger Ships:

Vessels up to 3000 GRT	US\$ 1	,000 (USD One Thousand)
from 3001 to 8000 GRT	US\$ 1	,500 (USD One Thousand Five Hundred)
above 8000 GRT	US\$ 1	,800 (USD One Thousand Eight Hundred)

Cruise Ships:

The fees for passenger ships will be applied with a 20% (Twenty percent) reduction.

- Tankers (operating at the oil terminals)

Vessels up to 10000 GRT	US\$ - 1,500 (USD One Thousand Five Hundred)
above 10000 GRT	US\$ - 2,500 (USD Two Thousand Five Hundred)

Car Carriers:

Vessels up to 10000 GRT US\$ 1,000 (USD One Thousand)

above 10000 GRT US\$ 1,800 (USD One Thousand Eight Hundred)

Grain Carriers: (operating at silos)

Vessels up to 10000 GRT US\$ 1,500 (USD One Thousand Five Hundred) above 10000 GRT US\$ 2,500 (USD Two Thousand Five Hundred)

b) For Arrival or Departure Outside Normal Working Hours:

For ships of all types arriving or sailing outside normal working hours, (Sundays, Official Holidays and on normal days before 08.00 or after 14.00 hours, also on Friday after 11.00 hours), the agent will charge an additional fee of US\$ 200 (USD Two Hundred)

c) For Ships Remaining in Port over 48 Hours:

For ships of all types, staying in port for a period exceeding 48 hours, the agent will charge for each period of 24 hours (or part thereof), after the elapse of 48 hours from the time of berthing, an additional fee as below:

- For vessels under 5000 GRT US\$ 100 (USD One Hundred)
- For vessels over 5000 GRT US\$ 150 (USD One Hundred and Fifty)

d) <u>During Congestion</u>: (in addition to above fees)

- During periods of congestion, for each vessel calling at Beirut "Pilot Station" for registration of turn only and then proceeding to another destination, the agent will charge US\$ 150 (USD One Hundred and Fifty)
- When the vessel remains at roads or outside the port waiting its turn for berthing, the agent will charge US\$ 50.- (USD Fifty) per waiting day of 24 hours or part thereof.

II - PROTECTING AGENT

In case of charter of a vessel the owner's agent will act compulsorily as protecting agent, should the charterer entrust the agency of the ship to his own agent.

The protecting as well as the charterer agent will debit owners with their fees, to be calculated in accordance with Para I of this tariff.

III - COMMISSIONS

a) Commission on passenger fares

- For tickets issued in Lebanon: The ship's agent will charge a commission of 12.5% (Twelve and a half per cent) which is to include the various commissions payable locally.
- For return tickets: The ship's agent will charge a commission of 2.5% (Two and a half per cent) on return tickets issued abroad for passengers embarking at the port of Beirut on ships under his agency.
 b) Commission on freight
- 5% (Five per cent) on outward cargo (apart from brokerage and/or the commission of the forwarding agent);
- 2.5% (Two and a half per cent) on the inward cargo freight and on surcharges for congestion, CAF (Currency Adjustment Factor), and all deviations:
- 2% (Two per cent) supplementary on freights payable at destination (i.e at Beirut) collection fees;
- 5% (Five per cent) on cargo hooked by the agent, loaded outside Lebanon for destination to a port in Lebanon;
- 5% (Five per cent) on cargo booked by the agent, loaded outside Lebanon and for destination to ports outside Lebanon;
- 5% (Five per cent) on amount collected for container demurrage (collection fees).
- For charter-parties, the commission will be charged in accordance with the conditions of the Charter-party.

IV - REMUNERATION FOR VARIOUS SERVICES

- a) Assistance to Crew or to Ship:
 - When the assistance of the agent is required, the agent will charge:
- In case of dispute with the official authorities, from US\$ 200 (USD Two Hundred)
 - to US\$ 400 (USD Four Hundred)
 - In case of damage to ship: US\$ 225 (USD Two Hundred and Twenty Five) per day with 50% (Fifty per cent) increase if operating from 14.00 to 18.00 hours and 100% (One hundred per cent) increase after 18.00 hours.

(Free Translation)

b) Assistance to Passengers and to Tourists:

Apart from the taxes in force, the agent will charge assistance expenses upon embarking and disembarking of passengers and tourists, as follows:

- per passenger landing at Beirut US\$ 4.00 (USD Four)
- per passenger embarking at Beirut US\$ 5.00 (USD Five)
- per tourist on cruise US\$ 3.50 (USD Three and a half)

c) Controlling and Tracing of containers:

- Owing to the special service requirements of container operations, the agent will charge a fee of US\$ 20.00 (USD Twenty) per unit covering discharging formalities, delivery to receivers and redelivery of empty, supervision, controlling and tracing at all stages, internal and external inspection and formalities for reloading of the empties.
- In case of damage to containers, an additional fee of US\$ 30.00 (USD Thirty) per unit will be charged by the agent to arrange and follow-up repairs if requested to do so by the owners.

d) <u>Crew's Repatriation and/or Joining the Vessel, Crew's Hospitalization and Medical Attendance:</u>

All expenses for owner's account according to supporting bills. Agent's supervision and attendance fee per case US\$ 15.00 (USD Fifteen)

e) Checking of Expenses and Bills:

In cases where owners expressly request the agent to check and supervise expenses and bills relative to amounts of supplies and repairs, the agent will charge an intervention fee of 10% (Ten per cent) on the amount of the bills.

f) Fees on Survey - Claims - Intervention - General Average:

<u>Surveys</u>: For each survey on cargo from a ship under its agency, a remuneration of US\$ 30.00 (USD Thirty) will be charged by the agent, should his presence or that of his clerks be required.

Claims: Against vessels members of a P & I Club:

For claims submitted by the agent and settled amicably or through the Court, with the intervention of the P & I Club, the agent will charge US\$ 30.00 (USD Thirty) for each claim.

Against vessels not belonging to P & I Club:

For claims liquidated at owner's request, directly by the agent, the latter will charge a remuneration in accordance with the circumstances and importance of the claims and/or Lawsuits.

General Average:

When vessels are required to declare "General Average" before the Court, and for obtaining Notarial Power of Attorney, the Agent will charge US\$ 1,500.00 (USD One Thousand Five Hundred).

When owners require securities to be collected by agents, the latter will charge:

- Per Bill of Lading: US\$ 10.00 (USD Ten)

With a minimum of US\$ 450.00 (USD Four Hundred and Fifty) per vessel.

<u>N.B.</u> All expenses such as mail, postage, printing, cables, etc. are for vessel's account.

g) For the Delivery and Redelivery of a Vessel:

In case of delivery or redelivery of a vessel arranged at the request of Owners, the agent will charge a minimum of US\$ 525.00 (USD Five Hundred and Twenty Five) and a maximum of US\$ 750.00 (USD Seven Hundred and Fifty) as an intervention fee.

V- Charges on Disbursement and Interests on Advanced Funds to cover Disbursements Accounts:

The Owner has to transfer to the Agent enough advance funds to cover the disbursement account. Should the Agent be required to advance such disbursements, he will charge a commission of 1% (One per cent) on the disbursement account and interest at the rate of 4% (Four per cent) per month as from 30 days after the arrival of the ship at Beirut and until the settlement of the disbursements.

VI - Tariff of Various Expenses for Owner's Account:

- Translation fee per vessel US\$ 20.00 (USD Twenty)
- Fiscal stamps per vessel LBP 175,000.00 (Lebanese Pounds One Hundred and Seventy Five Thousand)
- Motor boat hire as per custom of Port.
- Car attendance:
- a)Per vessel, inside port per day between 06.00 and 18.00 hours US\$60.00 (USD Sixty)
- b) When operating after 18.00 hours, US\$ 90.00 (USD Ninety)
- Miscellaneous US\$ 500.00 (USD Five Hundred) per vessel.
- Expenses for correspondence, telex, fax, telegrams, trunk calls, mail, postage, printing etc. are for owner's account.
- In case of "Liner Terms": discharging expenses, tally clerks on board and ashore, conveyors, sewers, carpenters, watchmen, overtime for the Lighterage Company, Port Management, Customs, etc., and generally all expenses relative to the discharging and storage of the goods which devolve upon the owners according to tarrifs of the port in force are for owners' account,
- In case of "Free Out", tally, watchmen and overtime for the Lighterage Company, Port Management, Customs, etc., are for owners' account.

VII - Application of this Tariff

All above conditions and amounts are the minimum to be collected by the agent. However, only when higher conditions and amounts to this Tariff are applied, same should be subject to a previous agreement between owners and the agent.

VIII - Amendment of this Tariff

The present Tariff may be amended when conditions of work in the Port or the cost of living undergo substantial changes.